



Agency for Foreign Investments and Export Promotion

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Dear Investor,

The Agency for Foreign Investments and Export Promotion (InvestNorthMacedonia) is establishing a database of foreign investors in North Macedonia.

Information from the database will be used by InvestNorthMacedonia for performance of various investment aftercare activities, i.e. regular contacts with investors, dissemination of relevant materials, invitations for events and internal analytical activities.

We kindly ask you to fill in the registration form provided below thus enabling your company to be included in the InvestNorthMacedonia's database of major foreign investors.

Before starting to fill in the registration form, please refer to the guidelines provided at the end of this document. Send the completed form to aftercare@invest.gov.mk.

Should you need any additional information, please contact the InvestNorthMacedonia Aftercare Department at 02 316 9100.

Thank you very much for your time and the provided information.

InvestNorthMacedonia Team

Database of Foreign Investors

REGISTRATION FORM

The fields in the registration form marked with asterisk are obligatory. However, your efforts to provide the information in the remaining fields of the document will be highly appreciated.

A. INFORMATION ON THE MACEDONIAN COMPANY/SUBSIDIARY

1. *Company name

2. Company contact details

*Address _____

*ZIP code _____

*City _____

*Municipality _____

*Telephone _____

*E-mail _____

Website _____

3. Person responsible for contact with InvestNorthMacedonia

*Name _____

*Surname _____

Position _____

*Telephone _____

*E-mail _____

B. INFORMATION ON THE FOREIGN INVESTOR

4. *Name of the foreign investor (legal or natural person)

5. *Country of origin/Nationality

6. *Country of registration

7. Website

C. INFORMATION ON THE INVESTMENT

8. *Year of initial establishment/investment in North Macedonia

9. *Year of start of operation in North Macedonia

10. *Sector of investment

Agriculture

Financial Services

Mining & Raw Minerals

Automotive

Food & Beverage

Pharmaceuticals

Business & Professional
Services

Footwear

Real Estate

Chemicals

Forestry & Wood Products

Retail

Construction

Healthcare

Telecommunications

Consumer Goods

IT Services

Textile and Leather
Industry

Electrical & Electronic
Components

Medical Equipment and
Supplies

Tourism

Energy & Power

Machinery

Other _____

11. *Business activity

12. *Type of investment

Greenfield

Brownfield

Privatization

Merger/Acquisition

Joint venture

13. *Total investment up to date (€)

14. *Foreign investor's stake in North Macedonian company's equity capital (%)

15. *Number of employees in North Macedonia

16. If you are exporting company, please state the share of your exported output (%)

*We hereby give our consent for the data included in the registration form to be used by the Agency for Foreign Investments and Export Promotion (InvestNorthMacedonia) for their internal analytical purposes.

*We agree the contact data included in the registration form to be used by the Agency for Foreign Investments and Export Promotion (InvestNorthMacedonia) for communication and dissemination of information, materials and invitations to events.

GUIDELINES FOR FILLING IN THE REGISTRATION FORM

InvestNorthMacedonia in general adheres to the OECD definition of a foreign direct investor as an individual, incorporated or unincorporated public or private enterprise, a group of related individuals, or a group of related incorporated and/or unincorporated enterprises that owns 10% or more of the ordinary shares or voting rights of a company registered in North Macedonia.

A. INFORMATION ON THE NORTH MACEDONIAN COMPANY/SUBSIDIARY

1. **Company name** – Full name of the company as determined in the registration documents.

2. **Company contact details:**

Address – First, enter the name of the street and then the number. In case your company is located in a TIDZ, provide its name.

ZIP code – Numerical data.

City and municipality – In case your company is located in a TIDZ, provide the name of the closest city and the municipality the TIDZ belongs to.

Telephone – Company telephone number including the characteristic city code in North Macedonia (for example: Skopje - 02 xxx-xxxx).

E-mail – General company email address.

Website – Web location that holds information on the North Macedonian subsidiary (separate website or subdomain of the website of the mother company). If no such location exists, leave the field blank.

3. **Person responsible for contact with InvestNorthMacedonia** – Contact information of a company employee who will be acting as point of contact with InvestNorthMacedonia.

B. INFORMATION ON THE FOREIGN INVESTOR

4. **Name of the foreign investor** – The name of the legal entity/natural person that founded/invested in the company.

5. **Country of origin/Nationality** – Country from which the legal entity originates or the nationality of a natural person.

6. **Country of registration** – Country in which the foreign investor is legally registered, if different from the country of origin (applicable only for legal entities).

7. **Website** – Web location that holds information on the foreign investor.

C. INFORMATION ON THE INVESTMENT

8. **Year of initial establishment/investment in North Macedonia** – Year when the foreign investor completed the legal procedure for effectuation of the investment in North Macedonia.
9. **Year of start of operation in North Macedonia** – Year when the North Macedonian subsidiary started to perform its business activity as a foreign investment entity.
10. **Sector of investment** – You can check more than one sector. In case your sector is not listed, please check Other and specify.
11. **Business activity** – Please provide general information on your business activity, product/service. The text should not be longer than 200 characters.
12. **Type of investment** – Check only one of the offered options.
13. **Total investment up to date** – Approximate value of your investment to date in €.
14. **Foreign investor's stake in North Macedonian company's equity capital** – Percentage of the foreign investment in the total equity.
15. **Number of employees in North Macedonia** – Number of employed persons in the Macedonian company to date.
16. **If you are exporting company, please state the share of your exported output (%)** – Approximate percentage of exports in the total output of the company at annual level (last available data).

CI. DATA USAGE POLICY

InvestNorthMacedonia takes the issue of privacy very seriously. When an organization provides information to InvestNorthMacedonia through the one of its registration forms, such as registration form for our foreign investors database, InvestNorthMacedonia:

- Does not collect any unnecessary information, nor distribute the information externally without the user's knowledge or consent;
- Attempts to store information as securely as possible and does not allow access to this information to external parties unless required by law (for example, if the information is subject to a warrant or subpoena).

Any information collected is used solely by authorised InvestNorthMacedonia staff for:

- Analytical purposes to improve the effectiveness of our database and its usefulness as well as our services to the foreign investors;
- Communication and dissemination of information, materials and invitations to events of registered organizations.