



Invest
NORTH
MACEDONIA

Technological Industrial Development Zones - TIDZs

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Free Zones and Fiscal Benefits

TAX	TAX RATES	
	TIDZs	Outside TIDZs
Corporate tax	0% for the first 10 years	10%
Personal income tax	0% for the first 10 years	10% - 18%
Value added tax	0%	18%
Property tax	0%	0.1% - 0.2%
Excise taxes	0%	5% - 62%

- ❑ 10 year tax holiday
- ❑ Land in the TIDZ is available under long-term lease for a period of up to 99 years
- ❑ Exempt paying utility taxes
- ❑ Free connection to natural gas, water and sewage network
- ❑ 10% return of investment cost
- ❑ All incentives are in line with EU regulations

PRODUCT	CUSTOMS DUTY	
	TIDZs	Outside TIDZs
Raw materials	0%	Up to 15%
Equipment	0%	5% - 20%

 **No customs duties & No VAT on imported equipment & construction materials**

Technological Industrial Development Zones - TIDZs



Major recent investors



JM



Plant 1: **€80M; 350 employees;**
Exhaust catalyst manufacturer; The
biggest exporter from North Macedonia
Plant 2: **€65M; 550+ employees;**

• **APTIV** •



€15M; 500+ employees;
Production of electronic and safety
components

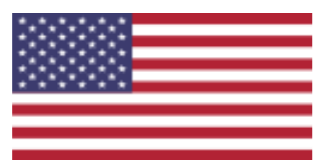
DURA



500 employees; Production of
lightweight aluminum exterior trim and
roof rail systems



Plant 1: **€25M; 800 employees;** Production of
buses and coaches for the US and EU markets;
Second investment stage: **€15M; 450+
employees**



€15M; 400 employees;
Production of airbag inflators



€10M; 200 employees;
Global leader in paper surface
treatments and polymeric films



€6M; Up to 300 people; Production of
wiring harness and cables



Ramp-up of up to 300 employees;
Production of wiring harness
and cables



KESSLER



Phase 1: R&D centre;
Phase 2: Production electric motors
and components



HI-TECH CORP
MULTILAYER PCB PRODUCTION



€20M; 300 employees; Production
of sophisticated electrical
components



Baumer



€5M; Up to 200 people; Production of
sensors, encoders, and measuring
instruments.



Major recent investors

KIEL



€7M initial investment; 350 employees;
Production of bus seats

LEAR
CORPORATION



€15M+; Ramp-up of up to 3,000 employees;
Production of seat covers

MARQUARDT



€35M; 750 employees; Production of PCBs, plastic and molded containers and final assembly

Amphenol



€30M+; Rump-up to 2,500 employees;
Production of interconnect products

JOYSON
SAFETY SYSTEMS



Over €15M; 2,000 employees; Production of airbag cushions and modules

KOSTAL



€70M+; 1,000 employees;
Production of mechatronic and electronic products

ODW ELEKTRIK



€15M; 1,200 employees;
Production of automotive cables, solenoids and mechatronics

GENTHERM



€20M ; 2,000 employees; Production of seat and steering wheel climate technologies

ACCOMPLAS GmbH



€3M+; 250 employees; Plastic injection molding of car parts

W.K.



€12M; Up to 1,200 employees;
Production of electrical appliances and devices

KROMBERG & SCHUBERT



€25M+; 6,200 employees;
Production of wires and cables;
Second phase expansion

DRÄXLMAIER



€35M; 6,000+ employees;
Production of wiring harness and electrical management systems

FT TECHNICAL TEXTILES



€15M; 500 employees;
Production of industrial woven fabrics (insulating materials)

CONDEVG



€40M; 250 employees;
Production of wall-hung boiler components

ADIENT



Cut&trim plants for seat covers
Plant 1, Free Zone Stip:
€20M; 2,100+ employees
Plant 2, Free Zone Strumica: €20M; 1,500 employees



Key investors



Testimonials



“
We believe that this factory will make us more competent on the market, having into consideration, the fact that we would expand on European market. The location is excellent and since we are close to the airport we can bring the clients here so they can personally see and make sure of our production.
”

Per-Olof Loof-CEO and Director
Kemet Corporation

“
We are very satisfied with the support provided by the Government and its institutions and Bitola municipality. The decision for investment in North Macedonia represents an important step in our expansion as part of the strategy for international output.
”

Martin Passern - Managing Director
Kromberg & Schubert

“
The decision to invest in North Macedonia was made as a result of the business term offered, qualified work force, and Governments readiness for cooperation.
”

Ines Andra - Manager
Accomplast

“
North Macedonia was chosen because of its international competitiveness, because of our positive existing corporate experience here and above all because of the support and professionalism that we have received from all Government institutions during the analysis process.
”

Steven Meylemans - Project Manager
Johnson Controls

“
Delphi is focused on delivering high-quality, industry-leading technologies that help automakers manage increasingly complex electronics and safety systems. The facility in North Macedonia will help further this goal.
”

Lucie Toscani - Vice President
Delphi Electronics & Safety operations

“
We believe that the country of North Macedonia provides us with a competitive environment to further pursue our ambitious growth plans in Europe, and elsewhere in the world.
”

Daniel R. Coker - President and CEO
Gentherm Inc



**AGENCY
FOR FOREIGN INVESTMENTS
AND EXPORT PROMOTION**

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THANK YOU!